

Date Your Search Began: August 2012

JOB SEARCH PROGRESS CHART

MONTH	PHASE I					PHASE II						TOTAL for the search	AVERAGE per week thru search
	2012AUG	2012SEP	2012OCT	2012NOV	2012DEC	2013JAN	2013FEB	2013MAR	2013APR	2013MAY	2013JUN		
													44
Job Search Education (hours)	90	68	54	66	40	60	45	27	34	44	22	550	12.5
Research Organization (hours)	20	40	32	42	32	24	17	30	37	38	14	326	7.4
Letters and Admin (hours)	5	33	26	22	15	48	19	25	31	40	5	269	6.1
Networking: Phone (hours)	4	6	5	7	9	16	16	10	12	9	3	97	2.2
Networking: In Person (hours)	4	4	3	7	12	16	14	14	17	10	3	104	2.4
TOTAL HRS in job search per month	123	151	120	144	108	164	111	106	131	141	47	1346	30.6
EMPLOYER CONTACTS													
JOB POSTINGS - # you responded to	65	82	77	84	78	49	39	15	16	11	0	516	11.7
DIRECT EMPLOYER CONTACT - initial	2	4	4	5	3	16	13	5	6	6	0	64	1.5
DIRECT EMPLOYER CONTACT - follow-up	0	0	3	2	3	7	3	10	11	5	0	44	1.0
TOTAL	67	86	84	91	84	72	55	30	33	22	0	624	14.2
JOB SEARCH CONVERSATIONS													
GEN'L NETWORK'G all conversations	8	8	6	10	12	16	18	24	29	28	10	169	3.8
TARGET MISC-conversations w/ misc insiders	6	4	6	6	8	20	15	6	7	10	2	90	2.0
TARGET PEER-converse w/ your level insiders	4	2	3	2	3	4	5	3	3	11	4	44	1.0
DECISION MAKER & above-initial contact only	0	2	1	2	1	8	2	5	6	5	0	32	0.7
DECISION MAKER & above-all follow up conv	0	0	0	1	0	4	2	13	16	9	3	48	1.1
TOTAL conversations	18	16	16	21	24	52	42	51	61	63	19	383	8.7
JOB INTERVIEWS													
# of DECISION MAKER conversations	0	0	0	1	0	0	2	0	2	1	1	Total for search	
that were JOB INTERVIEWS												7	
	PHASE I	PHASE II				PHASE III						STATISTICS	